

**Required Major Upper Division Courses (39 credits)**

- \_\_\_\_\_ (3) OBHR 33000 Organizational Behavior
- \_\_\_\_\_ (3) MGMT 30500 Business Statistics (**Prerequisite: STAT 22500 C- or higher**)
- \_\_\_\_\_ (3) MGMT 30600 Management Science (**Pre or co-req MGMT 30500 or STAT 35000 C- or higher**)
- \_\_\_\_\_ MGMT 31000 Financial Management (**Prerequisite: MGMT 20100 & ECON 25100 & STAT 22500 C- or higher**)
- \_\_\_\_\_ (3) MGMT 32400 Marketing Management (**Prerequisite: MGMT 20100 & ECON 25100 C- or higher**)
- \_\_\_\_\_ (3) MGMT 35400 Legal Foundations of Business I
- \_\_\_\_\_ (3) MGMT 36100 Operations Management (**Prerequisite: STAT 22500 C- or higher**)
- \_\_\_\_\_ (3) MGMT 38200 Management Information Systems (**Prerequisite: CS 23500 C- or higher**)
- \_\_\_\_\_ (3) MGMT 44428 Human Resource Management (**Prerequisite: MGMT 30500 or STAT 35000 C- or higher**)
- \_\_\_\_\_ MGMT 45100 Strategic Management Prerequisite: (**Prerequisite: MGMT 20100 & ECON 25100 C- or higher**)
- \_\_\_\_\_ (3) ECON 41900 Managerial Economics (**Prerequisite: ECON 25100**)
- \_\_\_\_\_ (3) Professional Elective\*
- \_\_\_\_\_ (3) Professional Elective\*

**Other Departmental/Program Course Requirements (56 credits, including MAI Core courses)**

- \_\_\_\_\_ (1) MGMT 29500 Professional Career Management (**CC, C- or higher**)
- \_\_\_\_\_ (3) COM 11400 Fundamentals of Speech Communication (♦ **\*UC\* satisfies Oral Communication for core**)
- \_\_\_\_\_ (3) CS 23500 Organizational Computing (♦ **MA 16010**)
- \_\_\_\_\_ (3) ECON 25200 Macroeconomics (**\*UC\* satisfies Behavioral/Social Science for core**)
- \_\_\_\_\_ (3) ENGL 42000 Business Writing (**Prerequisite: ENGL 10600/ENGL 10800**)
- \_\_\_\_\_ (3) MGMT 20100 Management Accounting I (**Prerequisite: MGMT 20000 C- or higher**)
- \_\_\_\_\_ (3) STAT 22500 Introduction to Probability Models (**Prerequisite: MA 16020 C- or higher**)
- \_\_\_\_\_ (3) PSY 12000 or SOC 10000 (**\*UC\* satisfies Behavioral/Social Science for core**)
- \_\_\_\_\_ International Elective <http://krannert.purdue.edu/undergraduate/current-students/International%20Electives.pdf>
- \_\_\_\_\_ (3) International Elective <http://krannert.purdue.edu/undergraduate/current-students/International%20Electives.pdf>
- \_\_\_\_\_ (3) University Core: Human Cultures (Humanities)
- \_\_\_\_\_ (3) University Core: Science
- \_\_\_\_\_ (3) University Core: Science
- \_\_\_\_\_ (3) University Core: Science, Technology & Society

**Management Admissions Index (MAI) Core\***

- \_\_\_\_\_ (3) ECON 25100 Microeconomics (**CC,\*UC\* satisfies Behavioral/Social Science for core**)
- \_\_\_\_\_ ENGL 10600 First-Year Composition or ENGL 10800 (3cr) Accelerated First-Year Composition (**CC, \*UC\* satisfies Written Communication for core**)
- \_\_\_\_\_ (4) **satisfies Written Communication for core**
- \_\_\_\_\_ (3) MA 16010 Applied Calculus I (**CC, \*UC\* satisfies Quantitative Reasoning for core**)
- \_\_\_\_\_ (3) MA 16020 Applied Calculus II (**CC, Prerequisite: MA 16010 C- or higher**)
- \_\_\_\_\_ (3) MGMT 20000 Introductory Accounting (**CC**)

♦ Completion prior to admittance to Upper Division strongly encouraged

\*UC\* Fulfills University Core requirement

CC Critical Course to satisfy MAI requirements

## Electives (25 credits)

The number of general electives will vary for each student and can include AP credit, transfer credit, and/or Credit by Exam.

_____ ( ) _____	_____ ( ) _____	_____ ( ) _____	_____ ( ) _____
_____ ( ) _____	_____ ( ) _____	_____ ( ) _____	_____ ( ) _____
_____ ( ) _____	_____ ( ) _____	_____ ( ) _____	_____ ( ) _____

## \*Management Admissions Index (MAI) Core

- To be admitted into Upper Division, students who have completed all courses in the MAI must have at least a 3.00 MAI GPA and a 2.50 cumulative GPA, have a C- or higher in all MAI and required School of Management courses, and may not be on academic probation.
- Complete MGMT 29500 with a C- or higher; Grade calculated in GPA but not for MAI. Change of Degree Objective (CODO) students who have completed a similar career development course are exempt from this requirement.
- Requirements for Upper Division can be found online:  
<http://www.krannert.purdue.edu/undergraduate/current-students/mgmt/mgmt-req-upper-div.asp>
- University Policy states students may only attempt a course 3 times and grades of W or WF are included in this limit. Per the School of Management, no more than three different MAI courses, or their equivalents, may be taken two times for a grade.
- School of Management, MAI, and concentration courses with grades of "F" cannot be replaced by a transfer course.
- Previous enrollments in MA 16100, 16200, 16500, 16600 do not count against the retake policy for the MAI.

## University Core Requirements

Human Cultures Humanities	<input type="checkbox"/>	_____	Science, Technology & Society Selective	<input type="checkbox"/>	_____
Human Cultures	<input type="checkbox"/>	_____	Written Communication	<input type="checkbox"/>	_____
Behavioral/Social Science	<input type="checkbox"/>	_____	Oral Communication	<input type="checkbox"/>	_____
Information Literacy	<input type="checkbox"/>	_____	Quantitative Reasoning	<input type="checkbox"/>	_____
Science Selective	<input type="checkbox"/>	_____			
Science Selective	<input type="checkbox"/>	_____			

## General Information

- MGMT, OBHR and ECON courses numbered 30000 can only be taken after being admitted to Upper Division.
- Transfer credit for upper level MGMT, OBHR and ECON ([https://selfservice.mypurdue.purdue.edu/prod/bzwtxcrd.p\\_select\\_info](https://selfservice.mypurdue.purdue.edu/prod/bzwtxcrd.p_select_info)) courses will only be considered if taken at a 4 year AACSB accredited school, ([www.aacsb.edu](http://www.aacsb.edu)).
- Courses taken on approved Krannert study abroad programs may be used to satisfy degree requirements. Students participating in a Purdue approved study abroad program are registered as full-time Purdue students during their semester abroad. Schedule an appointment with your advisor to discuss study abroad opportunities.
- Minors outside of the School of Management are also available.
- Information on summer courses is available at [www.purdue.edu/thinksummer](http://www.purdue.edu/thinksummer).
- Refer to myPurduePlan at [www.mypurdue.purdue.edu](http://www.mypurdue.purdue.edu) for degree requirements

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**The student is ultimately responsible for knowing and completing all degree requirements.**

**The knowledge source for specific degree requirements and completion is myPurduePlan.**

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- ◊ Completion prior to admittance to Upper Division strongly encouraged
- \*UC\* Fulfills University Core requirement
- CC Critical Course to satisfy MAI requirements

# Management

## Suggested Arrangement of Courses:

Credits	Fall 1st Year	Prerequisite	Credits	Spring 1st Year	Prerequisite
3	MA 16010 (CC)	ALEKS 75 or MA 15400 or MA 15800 C- or higher	3	MA 16020 (CC)	MA 16010 C- or higher
4	ENGL 10600/ ENGL 10800 (CC)		3	COM 11400	
3	PSY 12000 or SOC 10000		3	ECON 25100 (CC)	
3	UC Science		3	UC Science	
2	General Elective or AP/CR by Exam/TR (if necessary)		3	UC Human Cultures (Humanities)	
			1	MGMT 29500 (CC)	Must complete in the first or second year
<b>15</b>			<b>16</b>		
Credits	Fall 2nd Year	Prerequisite	Credits	Spring 2nd Year	Prerequisite
3	MGMT 20000 (CC)		3	MGMT 20100	MGMT 20000 C- or higher
3	CS 23500	MA 15400/MA 15910/MA 15800/ MA 16500/MA 22300/MA 16010	3	MGMT 30500	STAT 22500 C- or higher
3	STAT 22500	MA 16020 C- or higher	3	ECON 25200	
3	UC Science, Tech & Society		3	International Elective	
3	General Elective		3	General Elective	
<b>15</b>			<b>15</b>		
Credits	Fall 3rd Year	Prerequisite	Credits	Spring 3rd Year	Prerequisite
3	MGMT 31000	MGMT 20100 C- & ECON 25100 & STAT 22500 C- or higher	3	MGMT 30600	Pre or co-req MGMT 30500 or STAT 35000 C- or higher
3	MGMT 32400	MGMT 20100 C- & ECON 25100 C- or higher	3	MGMT 35400	
3	OBHR 33000		3	MGMT 45100	MGMT 20100 C- & ECON 25100 C- or higher
3	MGMT 38200	CS 23500 C- or higher	3	ENGL 42000	ENGL 10600 or ENGL 10800
3	General Elective		3	International Elective	
<b>15</b>			<b>15</b>		
Credits	Fall 4th Year	Prerequisite	Credits	Spring 4th Year	Prerequisite
3	MGMT 36100	STAT 22500 C- or higher	3	Professional Elective	
3	MGMT 44428	MGMT 30500 or STAT 35000 C- or higher	3	General Elective	
3	ECON 41900	ECON 25100	3	General Elective	
3	Professional Elective		3	General Elective	
2	General Elective		3	General Elective	
<b>14</b>			<b>15</b>		
				<b>Total Credits</b>	<b>120</b>

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**The student is ultimately responsible for knowing and completing all degree requirements.**

**The knowledge source for specific degree requirements and completion is myPurduePlan.**

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- ◊ Completion prior to admittance to Upper Division strongly encouraged
- \*UC\* Fulfills University Core requirement
- CC Critical Course to satisfy MAI requirements



## Management Professional Electives

Professional Electives include the MGMT or ECON classes at the 30000 level or higher on this list by major. Up to 3 credits of EPICS courses at the 30000 level or higher may be used. 6 credits at the 30000 level or higher taken at an approved Krannert study abroad program may be used with advisor approval and used as a Professional Elective. Courses marked (\*\*) can also be applied towards the International Elective requirements.

<b>Course No.</b>	<b>Course Title</b>	<b>Course No.</b>	<b>Course Title</b>
ECON 34000	Intermediate Microeconomics Theory	MGMT 30400	Introduction To Financial Management
ECON 35200	Intermediate Macroeconomics Theory	MGMT 35000	Intermediate Accounting I
ECON 36000	Econometrics	MGMT 35100	Intermediate Accounting II
ECON 36100	Antitrust & Regulation	MGMT 38199	Prof Practice Co-Op I
ECON 36500	History Economics Thought	MGMT 38299	Prof Practice Co-Op II
ECON 36700	Law And Economics	MGMT 38399	Prof Practice Co-Op III
ECON 36800	Economics And Values	MGMT 39000	Krannert Leadership Development Program
ECON 37000**	International Trade	MGMT 39000	Women in Management
ECON 38000	Money And Banking	MGMT 39000	Current Business Topics & Law
ECON 38500	Labor Economics	MGMT 39000	Employment Law
ECON 39000	Economics of Sports	MGMT 39000	New Business Ventures & Law
ECON 39000	Economics of the European Union	MGMT 39010	Accounting Internship
ECON 39040	Economics Internship	MGMT 39020	Management Internship
ECON 42200	Public Finance & Taxation	MGMT 39030	Industrial Management Internship
ECON 45100	Game Theory	MGMT 39040	Economics Internship
ECON 45600	Urban Economics	MGMT 39050	Finance Internship
ECON 46000	Econometrics	MGMT 39060	Human Resource Internship
ECON 46100	Industrial Organization	MGMT 39070	Management Info Systems Internship
ECON 46600	Internal Economics	MGMT 39080	Manufacturing Operation Supply Chain Intern
ECON 47000	Transportation Economics	MGMT 39090	Marketing/Sales Internship
ECON 47100	Behavioral Economics	MGMT 40100	Krannert Executive Forum
ECON 49900	Senior Honors Thesis	MGMT 40300	Database Management Systems
		MGMT 40500	Six Sigma Quality
		MGMT 41100	Investments Management
		MGMT 41200	Financial Institutions
		MGMT 41300	Advanced Corporate Fin Management
		MGMT 41500**	International Financial Management

<b>Course No.</b>	<b>Course Title</b>	<b>Course No.</b>	<b>Course Title</b>
MGMT 41601	Corp Mergers & Acquisitions	MGMT 50600	Auditing
MGMT 42110	Marketing Analytics	EPCS 30100	Junior Part In EPICS
MGMT 42210**	International Marketing	EPCS 30200	Junior Part In EPICS
MGMT 42300	New Product Development	EPCS 40100	Senior Part In EPICS
MGMT 42310	Global Marketing Management	EPCS 40200	Senior Part In EPICS
MGMT 42500	Marketing Research	EPCS 41100	Senior Design Participation EPICS
MGMT 42710	Digital and Social Media Marketing	EPCS 41200	Senior Design Participation EPICS
MGMT 42610	Brand Management	EPCS 49000	EPICS Special Topics
MGMT 44429	Employee Relations & Perform Management		
MGMT 44362	Leadership & Organizational Change		
MGMT 44500	Introduction To Investments		
MGMT 44690	Negotiation & Decision Making		
MGMT 44710	Competitive Strategy		
MGMT 44810	Technology Strategy		
MGMT 45200	Manufacturing Strategy & Process Innovation		
MGMT 45300	Labor & Employment Law		
MGMT 45600	Legal Foundations Business II		
MGMT 45700	Legal Background Business II		
MGMT 45800	The Regulatory Process		
MGMT 45900**	International Management		
MGMT 46100	Management Operations		
MGMT 46300	Supply Chain Analytics		
MGMT 46200	Advanced Manufacturing Planning & Control Systems		
MGMT 46400	Logistics: Concepts & Models		
MGMT 47000	Transport Management I		
MGMT 47100	Transport Management II		
MGMT 47200	Advanced Spreadsheet Modeling and Simulation		
MGMT 48000	Elements Indus Management		
MGMT 48100	Contemplating Management Philosophy		
MGMT 48400	Management New Entrepreneurship		
MGMT 48800	Electronic Commerce & Information Strategies		
MGMT 49000	Managing in Developing Economies		
MGMT 49000	Experiential Marketing		
MGMT 49000	Financial Reporting Frameworks		
MGMT 49000	Predictive Analytics		
MGMT 50300	Advanced Accounting		
MGMT 50400	Tax Accounting		
MGMT 50500	Management Accounting II		



## International Electives for Krannert Undergraduate Students

<b>AGEC</b>	25000	<b>CSR</b>	33200	<b>HIST</b>	34000±	You must be in Upper Division to take classes below.	
	34000	<b>FNR</b>	23000		40300		
	45000	<b>HIST</b>	10300	<b>SOC</b>	33900	<b>ECON</b>	37000
<b>ANTH</b>	34000		10400	<b>PHIL</b>	11400		
	34100		10500		23000±		
<b>CLCS</b>	18100		24000		23100	<b>MGMT</b>	41500
	23700		24300	<b>POL</b>	13000		42210
	38000		32000		14100		45900
	48000		32900		23500		
<b>COM</b>	22400		34300		23700≈		
	30300		34400		34800		
			39200		40300≥		

- Any foreign language course – 20100, 20200, 30100, 30200, 40100, and 40200 not in your native language. Foreign language course cannot be taught in English.
  - Global or international courses (3-6 credits) taken at an approved Purdue study abroad program may be used toward the International Elective with advisor approval.
- ± Also counts for UC Humanities  
 ≈ Also counts for UC Science Technology & Society  
 ≥ Check myPurdue for course pre-requisites